Sales Talent Solution - Talent Development & Mobility

2026-05-08 - Thomas Emil Andreassen - General

We have launched our B2B model to uncover competencies in Managing Sales, Managing Stakeholders and Managing Self.

The report provides employees with insight and reflections to plan their development.

The model helps identify individuals within the company who demonstrate key behaviors and have potential for sales roles

Insightful comparison of candidates' natural preferences and skills in Identifying opportunities, Innovative Solutioning, Results Orientation, Systematic Approach, Effective Networking, Customer Focus, Establishing Relationships, Influence & Impact, Recilience and Self-Assurance & Autonomy.